# Roshanak (Roxana) Haghighi

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Instagram Design Page Telegram Channel YouTube Channel

# **Summary**

Experienced Senior UX Researcher with a proven track record of driving impactful solutions and strategic decision-making for complex challenges. Skilled in leading qualitative and quantitative research to support digital transformation and building foundational product development systems for Al-driven innovation

# **Work Experience**

## **UX Researcher** (Full time)

Aug 2019 - Sep 2023

Divar A leading marketplace connecting buyers and sellers in Iran with over 38 million users

- Led research to streamline user issue resolution by transforming CRM tags in the support team, achieving a **70**% reduction in daily call volumes (**10,000 to 3,000**), and establishing a foundation for Al-driven support.
- Led the research and design optimising of fraud detection operations, reducing review time by 14%.
- Decreased scam rate in work-from-home job posts by **24**%. Measured the rate of non-scam job post. Gathered a list of suspicious post to add them to the verification process.
- Conducted usability tests for the real estate agents' dashboard, which resulted in an increase in the extra post quota purchased by real estate agents by **34**% immediately after the release.
- Organised, planned and hosted a pioneering accessibility event featuring experts with disabilities, reaching over 200 UX professionals to bridge the gap between designers and diverse user needs in regions with limited accessibility regulations.

## **Junior UX Designer and Researcher** (Full time)

May 2018 - Jul 2019

**Shab** Online marketplace for short-term rentals, vacation stays

- Conducted usability tests
- Designed and wireframed the host mobile app
- Researched and prototyped accommodation registration's flow
- Designed main page and accommodation page

#### **Assistant Service Designer** (Contract)

Apr 2017 - Apr 2018

**Digargoon Design Agency** Serving industries to create shared, sustainable futures

- Contributed to the preparation of two service design courses: "Research for Service" and "Prototype for Service.
- Participated in the development of the Design Research Toolkit, a structured canvas for planning and executing research initiatives.

# **Education**

# **Master of Science in Design Management**

Sep 2023 - Aug 2024

Ravensbourne University London London, United Kingdom

Grade: Distinction 74.22/100 (A-)

Final project **(Grade: Distinction)**: Investigating the usage of Generative AI in product management for SaaS Development to aid in decision-making

#### **Bachelor of Industrial Design**

Feb 2013 - Feb 2017

University of Art Tehran, Iran

Grade: 3.73/4 (A-)

Final project (**Grade: A**): Basaat, Design PSS (Product Service System) of urban furniture for the supply chain of goods and services special for small and home businesses

# **Side Projects**

<u>DesignGrapes</u> A non-profit website offers comprehensive design resources with 1,135 books, online courses, and videos to support UX professionals

GrapesAI A career guidance AI Chatbot powered by Design Grapes' knowledge base

**Iteration** A videocast on all design in tech industry!

- Co-host and led the content strategy of ux research, product management, career growth, career pivot, focused on practical insights, resulting in consistent audience growth
- Produced and hosted 8 of 20 episodes of 'Iteration', achieving over 18,500 views on YouTube.

## **Skills and Tools**

#### **UX Research**

(Remote) Usability Testing (Moderated/Unmoderated), Concept Testing, (In-depth) Interview, Qualitative Analysis, Survey, Quantitative Methods, Secondary Research, Contextual Inquiry, Heuristic Evaluation,

#### **UX Design & Service Design**

Sketching, Wireframing, Prototyping, Benchmarking, System Map, Journey Map, Lotus Blossom, Service Blueprint, Business Model Canvas, System Thinking

#### **Tools**

Figma, Sketch, Microsoft Excel, Project Management (Jira, Asana, Trello, ClickUp), Metabase, Adobe XD, Adobe Illustrator, Adobe Photoshop

# **Projects and Portfolio**

## The Distribution of CRM Tags To Decentralised Call Centre

Divar | Senior UX Researcher at Support Department | Completed in August 2023

### **Optimising Operation of Fraud Report Review**

Divar | Senior UX Researcher at Support Department | Completed in Mar 2023

#### **Decreased Scam Rate in Work-From-Home Job Posts**

Divar | UX Researcher at Jobs Vertical | Completed in May 2022

## **Purchasing Additional post Quotas through the Dashboard by Real Estate Agents**

Divar | UX Researcher at Real Estate Vertical | Completed in Dec 2020

# **Mentorships and Instructor**

#### **UX Research Mentor**

ADPlist Dec 2022 - Present

#### **UX Research Mentorship for Business**

Radepa Dec 2023 - Present

#### **UX Research Mentorship for Business**

Qualia Innovation Design Agency Oct 2021 - March 2022

#### **User Research Instructor**

UNODC Apr 2021

### Lectures

#### **Design Research for Design managers**

Rahnema College Oct 2024

**User Research in Tech Companies - Video**University of Art May 2024

# **Publications**

Interview with Inclusive designer at IDRC OCAD Sepideh Shahi Divar Design Blog Dec 29, 2021

English Version in Medium Nov 11, 2024

**Design Reasoning; Inductive, Deductive, Abductive** Divar Design Blog June 22, 2021

English Version in Medium Oct 30, 2024

**Interview with Harvard University Researcher Ameneh Fadaei** Divar Design Blog Nov 29, 2021

# **Content Creation**

How to Create a Custom Al Chatbot? | Best Al Tools for Designers Instagram YouTube Oct 2024

Al, Machine Learning, and Deep Learning for UX Professionals YouTube Jul 2024

How to Apply for a Master's in Design in the UK? Instagram Oct 2023 YouTube

How to get a Job as a UX Designer or User Researcher? Jul 2023 YouTube

Jul 2023 What Are UX Design and User Research? How to Learn Them? YouTube

## My Interviews with:

Meysam Khankeshloo: Product Designer, Digital Artist, and Entrepreneur Instagram Apr 2022 YouTube

Mandana Sadeghi: Game Designer at Medrick Studio, MA Industrial Design Instagram

Jan 2022 YouTube

Navid Akbarnejad: Innovation Designer from Linnaeus University, Sweden Instagram Dec 2021 YouTube

**Licenses and Certifications** 

Journey into the World of the Deaf

Iranian National network of Deaf nongovernmental organisation Issued Sep 2021

**Design: Creation of Artifacts in Society** Coursera - University of Pennsylvania

Issued Jun 2020

Volunteering

**Nazreh Danesh** 

UX Research Mentor Aug 2021 - Jan 2022

**Industrial Design Community of TUA** 

Member Mar 2016 - Feb 2017

**TEDx IUST** 

Marketing Team Member Aug 2017 - Feb 2018

**Global Service Jam** 

Executive team members Feb 2016 - Mar 2016

Language Skills

English: Professional working proficiency Persian: Native Kurdish: Native

**Hobbies and Interests** 

Plant Parenting, Painting, Photography, Hand Printing, Travel